

IMCI+ GROUP INTERNATIONAL

making the difference

making the difference

Join our winning TEAM



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as cooperation partner and business associate

for APAC



IMCI GROUP INTERNATIONAL LTD.
Corporate Finance | M&A | Restructuring | Strategy | Expansion
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IMCI GROUP International is seeking for cooperating with experienced top (self-employed) **BUSINESS EXPERTS** aiming to increase their services client value in particularly for **PROJECT FINANCING**. Further also for **STRATEGIC COOPERATION PARTNERS**, looking to create strong synergies and sources, for approaching large and complex projects together.

This cooperation should create synergies for both parties, adding value to our business and clients. In best case, you should be resident or operating in the following key Zones:

- CHINA, HONG-KONG
- SINGAPORE
- INDIA
- THAILAND / VIETNAM
- AUSTRALIA-NZ
- PHILIPPINES
- MALAYSIA – INDONESIA
- KOREA-JAPAN



BUSINESS FACILITATORS are mainly self-employed cooperation colleagues, having access to potential clients searching for

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- + Liquidity / Working Capital
- + Growth Capital
- + Restructuring Capital
- + Project Financing
- + Bank Guarantees and LC's

You are looking for a strong and reliable partner, who is able to complement your core business, add value to your reputation and activities.

You are more than welcome to join our successful team, if you cover the following criteria:

- Able to introduce and to serve company clients through our services)
- Excellent Business Reputation
- Excellent Business Network
- Good academic and advisory background
- Excellent corporate finance understanding
- English Fluently
- Self-Sufficient and Self-Employed, with own consultancy firm
- Ambitious and success focused
- Being in the market since minimum 5 years
- Respect our Code of Conduct and standard money laundry rules.

STRATEGIC COOPERATIONS

Are basically cooperations with top consulting entities, commercial and investment banks, lawyers, CPA's, auditors, family offices, VC and PE funds. But also with companies in which the financing aspect is key success factor for selling their products. The subject here, it to support each other and approaching together complex projects, leveraging our own key strengths. In certain cases we will be able to create appropriate syndicates.

What we offer you:

1. Umbrella of an international advisory network acting since 2010 on the market and a story of over 20 years
2. Shortlisted / Awarded in 2016 and 2018 as Best International M&A Advisory Partner – Global 2016 and 2018 by Capital Finance International www.cfi.co
3. TV Platform in Switzerland at the Swiss Financial TV, Geneva
4. Professional, experienced and serious Financial Service framework
5. A partner acting directly as fiduciary partners of a Swiss-US Investment Bank and Private Venture Capital Group
6. Added value to your core business
7. Opportunity to be involved in Pre- Due Diligence, Diligence audits, further also in restructuring and advisory mandates. Last but not least becoming Directors of our engaged projects.
8. Opportunity for creating synergies
9. Benefits for expanding your business network, exchange best practices among top professionals
10. If your profile is appropriate, you can apply for becoming an Associate Partner / Director, with attractive remuneration schemes and development potential.
11. Attractive commissions as lead, engagement manager and execution party
12. Continuous revenue stream along the life cycle over 5-10 years, and participation in our buy-out scheme

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THE COMPANY – INSIGHT OVERVIEW

IMCI GROUP International Ltd. is a London based advisory, with Swiss roots going back to 1998 and as the funder and global CEO, Mr. Nelson M Peña, started his career as interim manager and strategic advisor. In 2004 he founded the company in Switzerland as a single proprietorship firm, following its international structure in 2010. Initially as a network organization of high level professionals, with 16 associates in 10 countries and five business lines.

Over the time IMCI GROUP International has become a fast growing and a truly international business advisory in M&A/Corporate Finance. Further we do support clients and investors in restructuring and expansion activities. IMCI GROUP has kept its consulting soul in aspects of restructuring and expansion support. Additionally through IMCI GROUP Coaching & Advisory, we offer a 360 degree solution in HRM, Interim Management, Succession Management, Business Coaching and Trainings.

Through our company IMCI GROUP Investment Services Ltd., we are offering Bank Guarantees, Project Funding, Trade/leverage Trade and Bond Programs, as other side capital services. This combination of investment banking and corporate consulting state of art has made of IMCI GROUP a very successful firm and unique in its market positioning.

Since 2010 we have entered in cooperation with high level Private Equity Professionals, Investment Bankers and Asset Managers with a proven track industrial record. Together, the network team has closed more than 250 investment deals with a value of over 15 Bio. €, in all over the world. Combined with ca 600 advisory assignments.

Through IMCI GROUP Consultancy we do restructure and develop the business of our clients, supporting them to be more profitable and sustainable growing. For firms looking for expanding their business into other regions or globally, or to enter new markets in general, we are able to propose international task forces of experienced interim managers, advisors with an executive management and project management profiles. This eventually in cooperation with our corporate finance services.

In 2016 and 2018 IMCI GROUP was short listed for nomination as “Best International M&A Advisory Partner – Global 2016 and 2018” by Capital Finance International www.cfi.com. We hold since 2013 two TV shows at the Swiss Financial TV – Dukascopy TV in Geneva.

IMCI GROUP has direct links to large Investment s and Syndicates with ca. 200 Bio.US\$ investment capabilities, representing also banks directly. Our company is further connected to top FX trading companies and is able to offer private label private equity investment vehicles. Full regulated.

IMCI GROUP is represented in all five continents and in over 50 countries and led by an international board.

The IMCI A+ Financing Program

IMCI has become a preferred partner from a US/Swiss Investment Group and consequently a direct syndicate fiduciary partner in the funding process.

With this structure we can offer 360-degree financial services, with particular focus on Project Financing and BG's solutions. The Swiss Structure to which we are directly linked, has placed project funding in the size of 1 Bio € per year. The mother house in the US has booked financial transactions in 2018 in the size of over 3 Trillion US \$.

This group has the necessary strength, power and experience for supporting our activities with maximum range of investments between 10 Mio € - up to 150 Mio€, as key target, however we are also flexible to discuss transactions bellow 10 Mio€ and over 150 Mio€ up to 5 Billion€.

The Program is a purely private (equity) placement form. The investment party, inclusive IMCI as fiduciary and independent director/advisor, is engaging in the project, putting all talent and forces into making it a success, sharing with you the risk and benefit of the project and partnership. The corner stone of the transaction is a JV Firm in Switzerland with preference or the UK alternatively, which will be owned by the client with a stake of 70%. Further there are no interest rate charges.

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What we offer to our clients

Corporate Finance Division through IMCI GROUP Investment Services Ltd.

IMCI GROUP is offering a wide range of funding sources up from €10 Mio., and +Bio. developing the appropriate **financial strategies** for our clients as.

- + Debt Refinancing
- + Short Term & Long Term From US \$ 10 Million to US \$ 1 Billion +
- + Floating of Bonds
- + PIPEs (Private Investments in Public Companies)
- + Recapitalizations
- + Equity buy out
- + Project Financing
- + Private Equity Funds
- + Provide Passive & Active Equity From US \$ 10 Million to US \$ > Billion +
- + Debt & Working Capital Instruments for expanding business
- + Bank Guarantees (BG) Stand by Letter of Credit (SBLC) & Letter of credit (LC)
- + M&A operations

And **corporate finance services** as:

- + Projects and deal assessments
- + Company valuation
- + Market study
- + Strategic analysis and proposals
- + Business plan elaboration according to the highest standards required by the most rigorous investors
- + Teaser or executive summary of the business to be presented to investors
- + Risk assessment using the most modern tools like Montecarlo Simulation
- + Start up advisors and management
- + Turnaround advisors and management
- + Due diligence
- + MBO's and LBO's advisors

IMCI GROUP Consultancy

Supports clients in developing and implementing strategies, restructuring and expansion.

IMCI GROUP Coaching and Advisory

We offer services around individual and team coaching, interim management, human resources management and succession management. Together with a Swiss and German partner, we are also offering leadership and communication trainings and certified education. Further also assessments to individuals and teams.

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CONTACT US:

If you are interested in a further discussion with a member of our Sr. Management or the Financial Services, kindly send us your application, CV or corporate introduction for a first evaluation, at info@imci-group.com or at **Mr. Pedro Gard Brito**, Head APAC Network Development, at pedro.brito@imci-group.com

If your application is accepted by IMCI GROUP, we would forward you a NCNDA to be signed and then organize a first video conference, where we shall present you the concept, procedures and cooperation details. We are looking forward to welcome you in our winning team.

We are looking to welcome you in our team!

Pedro Gard Brito

